

**Emerging IT Areas for Increased Budget Consideration**

Service	Description	Budgetary Rates <i>budgetary only / rates are subject to change</i>	Quantity Discount
<b>Disaster Recovery</b>			
Windows Server	Disaster Recovery services for DIS hosted servers.	\$200 - \$250 a month	TBD
<b>Records Management</b>			
SharePoint	A single, integrated location where employees can efficiently collaborate with team members, find organizational resources, search for experts and corporate information, manage content and workflow, and leverage business insight to make better-informed decisions.	TBD	TBD
Labor	The time required to gather requirements and implement and support a solution to meet the business need.	\$80 - \$85 per hour	TBD
<b>Encryption</b>			
Full disk encryption (Check Point, SafeBoot, etc.)	Encrypts everything (including the OS). Additional file and folder encryption component needed.	<b>Mobile Armor - \$51.25 per user</b> ; unlimited devices <b>McAfee - \$39 per "device"</b> ; 1 desktop or laptop + 1 PDA or Smartphone & includes DLP till November '08.	<b>Mobile Armor</b> - No minimum; next price break at 2000. <b>McAfee</b> - 500 min, next price break at 21,000.

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<b>Encryption</b>			
File encryption (Credent,etc.)	Folder/file-based encryption tools allow encryption of removable types of media. File & folder encryption needs to be available for everyone using removable media. Credant allows for automatic encryption.	Included in above cost.	TBD
Data Loss Prevention (DLP)	DLP products allow selective decisions on the protection of information based on content, allowing varying levels of information tracking.	Only included in above McAfee cost. Mobile Armor recommends a different vendor for DLP coverage that appears to go beyond McAfee's. However, that would add about \$30 if grouped with Mobile Armor. This functionality is outside the original scope and has not been investigated sufficiently.	TBD
<b>VoIP - IP Telephony</b>			
VOIP Station Line - Faulkner, Pulaski, and Saline Counties	Telephone station line includes Call Manager, powering Ethernet switch, UPS with minimum 2 hours reserve, dial tone and caller ID. Installation not included. 2-line phone included in budget number.	\$25 per month	TBD
IP Telephony Station Line - All other areas	Telephone station line includes Call Manager, powering Ethernet switch, UPS with minimum 2 hours reserve, dial tone and caller ID. Installation not included. 2-line phone included in budget number.	\$36 per month	TBD
LAN Switch - Faulkner, Pulaski, and Saline Counties	Cisco or equivalent 24 port LAN switch.	\$100 per month	TBD

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<b>VoIP - IP Telephony</b>			
IP Unified Messaging	Includes traditional Voice mail through the IP telephony phone set or can deliver your Voice mail as an E-mail to your state provided exchange E-mail inbox. Additional features available upon request.	\$3.50 per month	TBD
<b>Mobile Workforce</b>			
VPN	Virtual Private Network connection to the state network.	\$5 per month	TBD
Wireless Aircards	Mobile broadband connectivity to keep you connected with access to email, the Internet, and business applications while on the go.	AT&T - \$50 per month with a 2 year commitment or \$125 per month with a 1 year commitment. Verizon - \$60 per month	TBD
<b>Collaboration</b>			
Email	Exchange email account through DIS.	\$4.60 per month for governmental users, or \$3.75 per month for educational users	TBD
SharePoint	A single, integrated location where employees can efficiently collaborate with team members, find organizational resources, search for experts and corporate information, manage content and workflow, and leverage business insight to make better-informed decisions.	TBD	TBD

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**Collaboration**

Blackberry service	License for access to the Enterprise server for Exchange email services. Wireless devices sold separately.	\$10 per month for Exchange gateway - must use state email	TBD
MS Mobile Phone Active Sync	There is no additional MS licensing fee to connect a MS active sync mobile device to an Exchange server. The user would be responsible for purchasing a Windows mobile device supporting this functionality, and the related data plan.	\$150.00 - \$500.00/Windows Mobile Device. Data plans typically runs between \$35.00 - \$45.00 per month.	TBD

**Business Intelligence**

Data Storage	The data storage fee includes the device to store the data, in addition to the servers, operating system, software, and database licenses, and backups and labor to administer the environment.	\$.50 a MB - includes cost for server, software licenses, storage and admin labor per month	TBD
Client Access	Business Objects is the software DIS uses to access the data warehouse, allowing the ability to access predefined reports and construct ad-hoc queries.	\$8.75 - web access or \$60 for client access per month	TBD
Labor	The time required to gather requirements and implement and support a solution to meet the business need.	\$80 - \$85 per hour	TBD

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<b>Digital Signature Technologies</b>			
Public Key Infrastructure (PKI) signing certificates	A technology used to simulate the security properties of a handwritten signature on paper.	\$10/yr/user + training for Verisign PKI	Thousands
<b>Emergency or Mass Notification System</b>			
Statewide Notification System	The ability to notify and update citizens in the event of a critical incident.	\$2.50 per month for students, non-students can be less	10,000
Berbee Informacast	A robust, full-featured system that allows users to simultaneously push an audio stream and/or a text message to multiple IP phones, InformaCast IP Speakers, the InformaCast Desktop Agent, and overhead paging systems.	About \$50 per IP phone. Allows for flexible notifications to wide range of systems/ devices. No extra charge (from Berbee at least) for most other endpoints, such as email, SMS, etc. POTS notification interface may be additional though.	Estimate based on single quantity purchases. Vendor open to significant discounts as quantities increase.
Cisco Call Manager (DIS VOIP Users)	Cisco Callmanager group notification may be sufficient for DIS VOIP users. Can also be activated via XML message from another system.	Free using current Cisco Callmanager to IP phones only.	N/A